

Job posting | permanent employment | all genders

# Technical Sales Manager

c-LEcta is a fast growing, young biotech company based in the vibrant city of Leipzig. Our key markets are biopharma and food for which we supply customized enzymes and microbial strains.

Do you want to contribute your strengths and visions to an innovative company in the future-oriented biotechnology sector? Is a dynamic work environment that gives you constant variety and room to learn ideal for you? Then get out of the lab and into business!

Are you an open and curious person who enjoys putting yourself in new situations where you can learn something new? Do you have technical understanding and love to explain processes? Then please join our team as a Technical Sales Manager and support the market launch of our innovative products!

## Key responsibilities

- Presentation and discussion of possible applications of our products
- Organizing of campaigns for the introduction and promotion of new products
- Handling customer inquiries and building new customer relationships
- Gathering and updating the necessary knowledge about product applications and the associated markets
- Conducting technical training on products
- The position reports to the Vice President Business Development and works closely with other departments, especially R&D and Marketing

## Your benefits

- Interesting and diversified tasks in an internationally operating biotechnology company
- Fair remuneration and additional benefits
- Flexible working hours, mobile working models
- Flat hierarchies
- Opportunities for professional development and personal growth
- Team-oriented working environment

## Your skills

- Degree in Biology, Biotechnology, Biochemistry, Food Science or comparable scientific education or experience
- Passion, personal drive to promote biotech products requiring technological explanations
- Relationship building due to outstanding communication and representation skills
- Self-confident and ambitious character who can operate both independently and as part of a team
- Proactive and curious but also resilient and persistent mind-set.
- Creative problem-solving attitude paired with analytical thinking
- Fluent in written and verbal English and German

We give you the time to grow into this role and you will get support from our dedicated and motivated colleagues.

## Your application

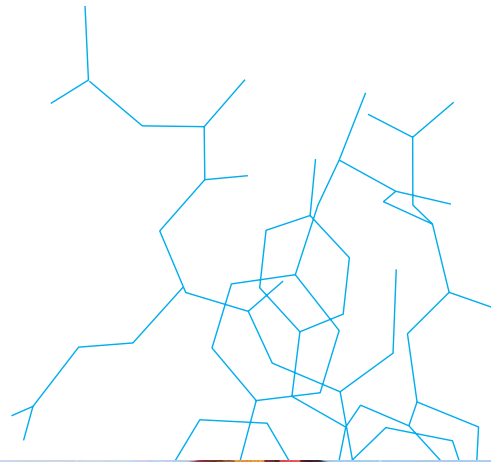
Convinced? Then please apply by specifying your salary expectations and your desired stating date at: [jobs@c-LEcta.com](mailto:jobs@c-LEcta.com)



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c-LEcta combines scientific excellence and in depth commercial and regulatory know-how to bring innovative and competitive bioprocessed products to the market. Best-in-class technologies are applied to provide customized enzymes and microbial strains to novel and cost-efficient industrial manufacturing processes

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